



Follow-On Commission Terms and Conditions

Effective: 01 August 2023

UK

1. Follow-on commission (10%) is paid on academic programmes and upon progression to INTO host partner university
2. Follow-on commission (5%) is paid only upon progression from INTO Manchester to NCUK Partner Universities;
3. Follow-on commission (£700) is paid upon progression from INTO London to INTO Affiliate Universities;
4. 15% commission is payable for all UniPlan insurance packages.
5. Title IV-Eligible Students. Except at INTO Manchester and London WEC, agent will not receive a Commission for Students who are citizens or permanent residents of the United States.

US

1. FOC is paid upon progression to the University and registration on the 2nd semester/term of the university degree;
2. FOC is only payable for students completing an Academic or Academic English programme of study at the INTO centre;
3. For OSU and UAB, follow-on commission is paid at the rate of approx. 10% of the average base university tuition fee excluding university additional fees.
4. For the following partners, GMU, HOF, SLU and SUF, follow-on commission is paid at the rate of approx. 10% of the average base university tuition fee minus any institutional aid or scholarships awarded (i.e. net tuition).
5. Follow-on commission is only paid once for student's first degree and isn't payable for a student's second degree at the same university.
6. Follow-on commission is not payable for athletes, US Citizens, or permanent residents
7. Follow-on commission and/or Direct Entry Commission is only payable once per enrolment at a university partner
 - a. Commission for Year 2 of the INTO Drew University 2-Year Pathway is paid upon start of Year 2. Upon progression to Year 3 at Drew University an additional commission of \$3,500 will become payable. \$3500 payable upon completion of the first 2 semester after progression, inclusive of summer semester.