

## **Volume Bonus Terms and Conditions**

Effective: 01 February 2023

## UK

- 1. Applicable only to student enrolments booked and paid for.
- 2. Volume Incentive Bonus includes any pathway study plan inclusive of Foundation; International Year One; Graduate Diploma; A Levels.
- 3. Bonus Awards are payable from 1st May the year following the Recruitment Year of commencement. INTO will provide partners with a list of students and calculated payments.
- 4. Bonus Awards will only be paid on achieving listed incremental 'break points.' No prorated bonus payments are made for enrolments between the incremental 'break points.'
- 5. Students on Study Plan enrolments inclusive of English and Pathway must be currently confirmed or enrolled on the pathway on 1st March of the year following the Recruitment Year of commencement to be eligible
- 6. Agents are not eligible for Commission or Bonus for Students who are citizens or permanent residents of the United States (Title IV Eligible Students)

## US

- 1. Applicable only to validated student enrolments.
- 2. Volume Bonus includes all students on any pathway study plan (standalone Academic English study plans are not included in volume bonus calculations)
- 3. Direct Entry enrolments (undergraduate and postgraduate) are included in Volume Bonus calculations.
- 4. Graduate Pathway Certificate programs at SUF are included in Volume Bonus Calculations.
- 5. Bonus Awards payable from 1st May the year following the Recruitment Year of commencement. INTO will provide partners with a list of students and calculated payments.
- 6. Bonus awards will only be paid on achieving listed incremental 'break points.' No prorated bonus payments are made for enrolments between the incremental 'break points.'
- 7. Bonus awards detailed above are paid per new student enrolment calculated based on 2 factors:
  - a. The volume of enrolments achieved.
  - b. The type of enrolment (Pathway, Private Direct Entry or Public Direct Entry)
- 8. Students on Study Plan enrolments inclusive of Academic English plus (AE+) Pathway must be currently confirmed on the pathway on March 1st of the year following the Recruitment Year of commencement to be eligible.
- 9. Agents are not eligible for Commission or Bonus for Students who are citizens or permanent residents of the United States (Title IV Eligible Students) Partners