



Direct Entry Terms and Conditions

Effective: 01 August 2024

UK

1. All payments are made at the discretion of the relevant Partner university
2. Commission is paid on a % of tuition fees only minus any institutional aid (i.e. net tuition), and is subject to final validation from University Partners
3. Commission will also be paid for EU students at all Partner Universities (EU students who are assessed as overseas for fee purposes)
4. Commission will also be paid for PhD enrolments at all Partner Universities

US

1. All payments are made at the discretion of and subject to final validation from, University Partners
2. Agent commission will be payable, in line with communicated commission payment timelines, on a semester basis in two instalments of 50% for up to two semesters (see OSU exception below)
3. INTO University Partners will only pay commission on a student's matriculation to their first degree at the University
4. Planned timelines for commission payment are communicated annually via your Regional Manager. It is normal practice for payments to be made in
 - December for August/September enrolments
 - May for January enrolments
5. Commission is not due against summer semester enrolments (see UoA exception below)
6. Commission is not payable for PhD enrolments (see GMU & SLU exception below)
7. For applications submitted to the University direct and where a Direct Entry Waiver (DEW) form is required:
 - these forms must be completed within 15 days of application submission. Failure to do so may impact on commission payments
 - the 'Student Email' provided on the DEW form must match the student email address used on the university's graduate application
8. Please ensure that you retain a copy of a student's visa copy and university ID number. These may be required to support commission queries.



US Centre-specific Terms & Conditions

Partner	Commission Basis	Partner-specific Commission Terms & Conditions
Colorado State University	Net of institutional aid	-
Drew University	Based on average gross tuition fees	-
George Mason University	Based on average gross tuition fees	GMU will pay commission on self-funded or sponsored PhD enrolments; commission is payable against net tuition fees received by the university for the first year of study. Commission will be paid up to two semesters of study, split into two payments of 50% of the total value International students for commission purposes are those holding F1, A1, and A2 visa types Commission rates are also applicable for the GMU Korea campus
Hofstra University	Net of institutional aid	-
Illinois State University	Based on average gross tuition fees	Direct Entry Commission rates are applicable to all programs at the university, including University Pathway programs
Marshall University	Based on average gross tuition fees	A Marshall Application Cover Sheet with INTO University Partnerships (MU Agent Code IR11) listed as the primary agency must be submitted to international@marshall.edu at the time of application DEW will not be accepted for applications submitted directly to the University
Montclair State University	Net of institutional aid	DEW will not be accepted for applications submitted directly to the University
Oregon State University	Based on average gross tuition fees	Commission is paid in 3 instalments of 33% DEW will not be accepted for undergraduate applications submitted directly to the University
Saint Louis University	Flat-rate	SLU pay commission on a flat rate not calculated as percentage of tuition fees. The value shown is indicative. Commission rates are also applicable for the SLU Madrid campus
Suffolk University	Net of institutional aid	-
The University of Alabama at Birmingham	Based on average gross tuition fees	-
University of Massachusetts Amherst	Net of institutional aid	DEW will not be accepted for applications submitted directly to the University
The University of Oklahoma	Net of Institutional aid	Commission is only payable on programmes applied through the partner portal (DEW not accepted)



The University of Arizona Net of institutional aid

UOA Global Direct commission is paid on an individual per credit hour basis each semester, for up to two semesters

UOA pay commission against study plans commencing in the summer, and this will be calculated as the student's first semester of enrolment.

Commission for summer semester enrolments will be payable alongside commission for Fall enrolments (i.e. from December)

Commission is not payable for the following degree programs

- a. any accelerated Graduate degree program
- b. Bilingual Journalism (MA)
- c. Musical Arts (DMA) (all programs)
- d. Master of Business Administration (MBA)
- e. Management Information Systems (MS)
- f. Optical Sciences (MS)
- g. Optical Sciences (MS) Optomechanical Engineering
- h. Pharmacy (DPharm)
- i. Photonic Communications Engineering (MS)
- j. Veterinary Medicine (DVM)

The above list of excluded programs is subject to change.

- DEW forms will no longer be accepted for undergraduate students.

All applications must be submitted through the INTO Global Application Form.

- For graduate application, the drop-down option for Global - INTO Intl Partner Agent under the Sponsor or Program Affiliation field must be completed correctly in order for students to be commissionable through INTO AND a DEW form must be submitted.

- If a graduate application is submitted by the student and Global - INTO Intl Partner Agent is not selected from the dropdown menu at that time, the following university form can be completed to add the INTO tag. This must be completed within 30 days of application submission and 'INTO' must be noted in the Partner/Agency Name field:

<https://slate.grad.arizona.edu/register/uarizonaagent>

Washington State University Net of institutional aid

Commission is only payable on applications received via the INTO Partner Portal, DEW will not be accepted for applications submitted directly to the University

Commission is not payable for sponsored students at WSU

Fisher College Net of institutional aid

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Thomas Jefferson University Net of institutional aid

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Long Island University Brooklyn Net of institutional aid

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Long Island University Post Net of institutional aid

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New England College Net of institutional aid

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