



## Direct Entry Terms and Conditions

Effective: 01 August 2024 – 31<sup>st</sup> July 2025

### UK

1. Rates are effective from 01 August 2024 to 3 July 2025; all payments are made at the discretion of the relevant Partner university
2. Commission is paid on a % of tuition fees only minus any institutional aid (i.e. net tuition), and is subject to final validation from University Partners
3. Commission will also be paid for EU students at all Partner Universities (EU students who are assessed as overseas for fee purposes)
4. Commission will also be paid for PhD enrolments at all Partner Universities

### US

1. All payments are made at the discretion of and subject to final validation from, University Partners
2. Agent commission will be payable, in line with communicated commission payment timelines, on a semester basis in two instalments of 50% for up to two semesters (see OSU exception below)
3. INTO University Partners will only pay commission on a student's matriculation to their first degree at the University
4. Planned timelines for commission payment are communicated annually via your Regional Manager. It is normal practice for payments to be made in
  - December for August/September enrolments
  - May for January enrolments
5. Commission is not due against summer semester enrolments (see UoA exception below)
6. Commission is not payable for PhD enrolments (see GMU & SLU exception below)
7. For applications submitted to the University direct and where a Direct Entry Waiver (DEW) form is required:
  - these forms must be completed within 15 days of application submission. Failure to do so may impact on commission payments
  - the 'Student Email' provided on the DEW form must match the student email address used on the university's graduate application
8. Please ensure that you retain a copy of a student's visa copy and university ID number. These may be required to support commission queries.



## US Centre-specific Terms & Conditions

Partner	Commission Basis	Partner-specific Commission Terms & Conditions
<b>Colorado State University</b>	Net of institutional aid	-
<b>Drew University</b>	Based on average gross tuition fees	-
<b>George Mason University</b>	Net of institutional aid	GMU will pay commission on self-funded or sponsored PhD enrolments; commission is payable against net tuition fees received by the university for the first year of study. Commission will be paid up to two semesters of study, split into two payment of 50% of the total value International students for commission purposes are those holding F1, A1, and A2 visa types Commission rates are also applicable for the GMU Korea campus
<b>Hofstra University</b>	Net of institutional aid	-
<b>Illinois State University</b>	Based on average gross tuition fees	Direct Entry Commission rates are applicable to all programs at the university, including University Pathway programs
<b>Marshall University</b>	Based on average gross tuition fees	A Marshall Application Cover Sheet with INTO University Partnerships (MU Agent Code IR11) listed as the primary agency must be submitted to international@marshall.edu at the time of application DEW will not be accepted for applications submitted directly to the University
<b>Montclair State University</b>	Net of institutional aid	DEW will not be accepted for applications submitted directly to the University
<b>Oregon State University</b>	Based on average gross tuition fees	Commission is paid in 3 instalments of 33% DEW will not be accepted for undergraduate applications submitted directly to the University
<b>Saint Louis University</b>	Flat-rate	SLU pay commission on a flat rate not calculated as percentage of tuition fees. The value shown is indicative. Commission rates are also applicable for the SLU Madrid campus
<b>Suffolk University</b>	Net of institutional aid	-
<b>The University of Alabama at Birmingham</b>	Based on average gross tuition fees	-
<b>University of Massachusetts Amherst</b>	Net of institutional aid	DEW will not be accepted for applications submitted directly to the University
<b>Washington State University</b>	Net of institutional aid	Commission is only payable on applications received via the INTO Partner Portal, DEW will not be accepted for applications submitted directly to the University Commission is not payable for sponsored students at WSU
<b>Fisher College</b>	Net of institutional aid	-
<b>Thomas Jefferson University</b>	Net of institutional aid	-
<b>Long Island University Brooklyn</b>	Net of institutional aid	-
<b>Long Island University Post</b>	Net of institutional aid	-
<b>New England College</b>	Net of institutional aid	-